## Message Text

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**ACTION EB-11** 

INFO OCT-01 EUR-25 ISO-00 COME-00 TRSE-00 JUSE-00 L-03

CIAE-00 INR-10 NSAE-00 RSC-01 DRC-01 /052 W ...... 086339

P 261340Z OCT 73

FM AMEMBASSY WARSAW

TO SECSTATE WASHDC PRIORITY 6393

LIMITED OFFICIAL USE WARSAW 5580

E.O. 11652: N/A TAGS: ETRD, PL

SUBJECT: POLISH LICENSING AGREEMENT FOR THE PRODUCTION

OF CORFAM.

REF: STATE A-5441; STATE 206906

- 1. PLANT FOR PRODUCTION OF SYNTHETIC LEATHER "CORFAM", WHICH WAS BOUGHT BY POLAND FROM DUPONT, IS UNDER CONSTRUCTION AT PRESENT AT PIONKI, APPROXIMATELY 45 MILES SOUTHEAST OF WARSAW. SEVERAL DUPONT ENGINEERS ARE TEMPORARILY IN RESIDENCE AT PLANT SITE, ASSISTING IN TECHNICAL ASPECTS OF THE TRANSFER OF EQUIPMENT AND KNOW-HOW. CONSTRUCTION OF PLANT ITSELF IS BEING PERFORMED BY A BRITISH FIRM.
- 2. ACCORDING TO ONE DUPONT ENGINEER WITH WHOM WE HAVE TALKED, DUPONT WILL RECEIVE TOTAL OF \$5 MILLION FROM POLES FOR SALE OF KNOW-HOW AND AN ADDITIONAL \$3.7 MILLION FOR MACHINERY TAKEN FROM DUPONT'S FORMER CORFAM PLANT IN TENNESSEE AND SOLD TO POLAND VIA THE U.K. START OF POLISH PRODUCTION OF SYNTHETIC LEATHER, WHICH WILL BE CALLED POLCORFAM", IS NOT EXPECTED TO BEGIN FOR AT LEAST A YEAR. ACCORDING TO THE ENGINEER, CONTRACTS EITHER HAVE BEEN OR WILL BE NEGOTIATED FOR THE SALE OF POLCORFAM TO THE U.S. MARKET.
- 3. A POLISH CHEMICAL MINISTRY OFFICIAL RECENTLY TOLD US THEY WERE DELIGHTED WITH THE PURCHASE OF CORFAM FROM LIMITED OFFICIAL USE

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DUPONT BECAUSE THE PRICE OF NATURAL LEATHER AND ITS

SUBSTITUTES HAD RISEN SO SHARPLY SINCE THE PURCHASE WAS MADE. HE SAID HE EXPECTS POLAND WILL EXPORT FAIRLY SUBSTANTIAL QUANTITIES OF POLCORFAM TO THE U.S., ESPECIALLY FOR SPECIALIZED INDUSTRIAL USES.

4. A COPY OF THE POLISH-DUPONT SALES CONTRACT IS NOT AVAILABLE TO THE EMBASSY. WHILE THE EMBASSY WILL REPORT ANY ADDITIONAL INFORMATION WE RECEIVE PERTINENT TO THE JUSTICE DEPARTMENT'S REQUEST, WE SUGGEST THAT VERIFICATION OF THE DETAILS OF DUPONT'S SALE WOULD BEST BE OBTAINED BY A DIRECT APPROACH FROM JUSTICE TO THE U.S. COMPANY. DAVIES

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## Message Attributes

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**Current Classification: UNCLASSIFIED** 

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 26 OCT 1973 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: RELEASED

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Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
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TAGS: ETRD, PL To: STATE

Type: TE

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